

247Headhunting Scalable VMS Solution Increases and Accelerates Candidate Recruitment Capabilities

Oak Brook, Ill., May 4, 2015 – The [247Headhunting](#) vendor management support (VMS) solution leverages the very best attributes of recruitment process outsourcing (RPO) – from immediate scalability to SLA execution – to increase and accelerate candidate sourcing capabilities. The pioneer in offshore RPO, 247Headhunting provides outsourced recruiting solutions enabling in-house recruiters to stay focused on high value, high ROI activities.

The [247Headhunting solution](#) offers a balanced approach to VMS that ensures firms retain their competitive edge while delivering candidates at the speeds and in the quantities required and ensuring the preservation of quality and values distinctive to clients.

247Headhunting is a Jack of Hearts sponsor and attending [VMSA Live](#) this week in Las Vegas, May 5-8, 2015. In addition to his availability to discuss VMS strategies at their sponsors table, 247 Senior Director [Casey Godfrey](#), will host a Supplier Roundtable on Wednesday, May 6, from 1-2 p.m. PT on “Globalization & Offshore Delivery.”

Staffing firm EDGE Services recently looked to 247Headhunting to ensure the company was staying competitive with its VMS programs in order to deliver the high quality consultants it is known for across the financial services industry. “We were at a critical crossroads with VMS,” EDGE Services SVP Scott Koenig shared. “Could we take the steps needed to increase our competitiveness in the VMS space? With 247’s optimization of our recruitment management process, the answer was a resounding ‘yes.’ Today, VMS is a thriving and profitable part of the EDGE offering.”

Since working with 247Headhunting, EDGE Services overall scorecard increased from 35.8 percent to 93.7 percent in six months, candidate rejections fell from 26 percent to 7 percent and response speed accelerated from more than 7 days to less than 12 hours. Click [here](#) for more on how EDGE Services optimized its VMS program through 247Headhunting.

The 247Headhunting VMS solution works by:

- Establishing an offshore delivery team of recruiters and SMEs (subject matter experts) familiar with the demands of VMS recruiting;
- Optimizing its processes and metrics to the unique VMS requirements and SLAs of each client to maximize scorecard performance;

- Partnering with an organization's recruiters to eliminate any process barriers that can slow access to requisitions, communications, approvals or submittals by sharing in direct access to vendor management systems;
- Providing around-the-clock recruiting support, rapidly sourcing, vetting and submitting candidates in order to ensure top speed and quality;
- Scaling recruiting support teams up or down to meet changing client demand;
- Delivering real-time metrics and performance analysis that provide the visibility needed to optimize service and achieve preferred vendor status.

About 247Headhunting

Established in 2002, 247Headhunting is the premier provider of offshore recruitment, sourcing and screening services — supplying superior candidates 24 hours a day. Advocates of a "best shore" model, we combine the efforts of an onshore and offshore team to provide maximum results for a minimal investment. And, as the most experienced provider in the industry, our clients succeed in the competition for top talent. We employ time-tested processes and cutting edge technology to deliver success, 24/7.

For more information, please visit www.247headhunting.com.

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